ASSESSMENT RATES (1997/98) EFFECTIVE THROUGH 1st QUARTER, 1998

BENEFITS PLANS	Man-Hour Rates (Effective 6/28/97)		Tonnage Rates (Effective July, 1997)									
			Offshore and Intercoastal Rates					Coastwise (Inbound from CA, OR, WA)				
	Longshore & Clerk	Walking Boss/ Foreman	Containers (per R.U.)	Autos & Trucks	Lumber & Logs	General Cargo	Bulk Cargo	Containers (per R.U.)	Autos & Trucks	Lumber & Logs	General Cargo	Bulk Cargo
Pension	4.59	4.59										
Welfare	2.26	2.26	$8.75	$0.042	$0.515	$0.515	$0.010	$6.17	$0.017	$0.213	$0.213	$0.005
Vacation	3.31	3.31	-	-	-	-	-	-	-	-	-	-
Holiday	1.37	1.37	-	-	-	-	-	-	-	-	-	-
L/S & Clerk PGP		-	0.75	0.004	0.044	0.044	0.001	0.530	0.002	0.018	0.018	-
Foreman PGP		-	0.05	-	0.003	0.003	-	0.040	-	0.001	0.001	-
Foreman 401(k) Match		2.00										
Industry Travel		-	0.43	0.002	0.025	0.025	0.001	0.300	0.001	0.010	0.010	-
CFS Program Fund			0.10					0.070				
SUBTOTAL BENEFITS	$ 11.53	$ 13.53	$ 10.08	$ 0.048	$ 0.587	$ 0.587	$ 0.012	$ 7.11	$ 0.020	$ 0.242	$ 0.242	$ 0.005
PMA CARGO DUES												
PMA Cargo Dues	0.32	0.32	2.99	0.176	0.176	0.176	0.004	2.990	0.176	0.176	0.176	0.004
TOTAL ASSESSMENT RATE	**$ 11.85**	**$ 13.85**	**$ 13.07**	**$ 0.224**	**$ 0.763**	**$ 0.763**	**$ 0.016**	**$ 10.10**	**$ 0.196**	**$ 0.418**	**$ 0.418**	**$ 0.009**
LONGSHORE PAYROLL SERVICES												
Bulletin Board / ACH Input	0.10	0.10										
Modem Input	0.11	0.11										
Diskette Input	0.13	0.13										
Payroll Time Sheet Input	0.25	0.25										

ASSESSMENT RATES FOR 1997/98 (2nd QUARTER, 1998)

BENEFITS PLANS	Payroll Hour Rates (Effective **3/28/98**)		Tonnage Rates (Effective **April 1, 1998**)									
			Offshore and Intercoastal Rates					Coastwise (Inbound from CA, OR, WA)				
	Longshore & Clerk	Walking Boss/ Foreman	Containers (per R.U.)	Autos & Trucks	Lumber & Logs	General Cargo	Bulk Cargo	Containers (per R.U.)	Autos & Trucks	Lumber & Logs	General Cargo	Bulk Cargo
Pension	$ 4.27	$ 4.27	-	-	-	-	-	-	-	-	-	-
Welfare	0.92	0.92	$ 7.32	$0.035	$0.431	$0.431	$0.008	$ 5.16	$0.014	$0.178	$0.178	$0.004
Vacation	3.31	3.31	-	-	-	-	-	-	-	-	-	-
Holiday	1.37	1.37	-	-	-	-	-	-	-	-	-	-
L/S & Clerk PGP	-	-	0.75	0.004	0.044	0.044	0.001	0.53	0.002	0.018	0.018	-
Foreman PGP	-	-	0.05	-	0.003	0.003	-	0.04	-	0.001	0.001	-
Foreman 401(k) Match	-	2.00	-	-	-	-	-	-	-	-	-	-
Industry Travel	-	-	0.43	0.002	0.025	0.025	0.001	0.30	0.001	0.010	0.010	-
CFS Program Fund	-	-	0.10	-	-	-	-	0.07	-	-	-	-
SUBTOTAL BENEFITS	$ 9.87	$ 11.87	$ 8.65	$ 0.041	$ 0.503	$ 0.503	$ 0.010	$ 6.10	$ 0.017	$ 0.207	$ 0.207	$ 0.004
PMA CARGO DUES												
PMA Cargo Dues	1.98	1.98	4.42	0.183	0.260	0.260	0.006	4.00	0.179	0.211	0.211	0.005
TOTAL ASSESSMENT RATE	**$ 11.85**	**$ 13.85**	**$ 13.07**	**$ 0.224**	**$ 0.763**	**$ 0.763**	**$ 0.016**	**$ 10.10**	**$ 0.196**	**$ 0.418**	**$ 0.418**	**$ 0.009**
LONGSHORE PAYROLL SERVICES												
Bulletin Board / ACH Input	$0.10	$0.10										
Modem Input	$0.11	$0.11										
Diskette Input	$0.13	$0.13										
Payroll Time Sheet Input	$0.25	$0.25										