ASSESSMENT RATES FOR 1996/97

	Man-Hour Rates (Effective 6/29/96)		Tonnage Rates (Effective July 1, 1996)									
			Offshore and Intercoastal Rates					Coastwise (Inbound from CA, OR, WA)				
	Longshore & Clerk (All Areas)	Walking Boss/ Foreman (All Areas)	Container Rate (per R.U.)	Autos and Trucks	Lumber and Logs	General Cargo	Bulk Cargo	Container Rate (per R.U.)	Autos and Trucks	Lumber & Logs (& inbnd from BC)	General Cargo	Bulk Cargo
Pension	$7.31	$7.31										
Welfare			$8.71	$0.041	$0.513	$0.513	$0.010	$6.15	$0.016	$0.212	$0.212	$0.004
Vacation	3.08	3.08										
Holiday	0.48	0.48	1.57	0.007	0.092	0.092	0.002	$1.11	0.003	0.038	0.038	0.001
L/S & Clerk PGP			0.34	0.002	0.020	0.020		$0.24	0.001	0.008	0.008	
Foreman PGP			0.02		0.001	0.001		$0.01				
Foreman 401(k) Match		2.00										
Industry Travel			0.75	0.004	0.044	0.044	0.001	$0.53	0.002	0.018	0.018	
SUBTOTAL - Benefits (Man-Hours & Tonnage)	$10.87	$12.87	$11.39	$0.054	$0.670	$0.670	$0.013	$8.04	$0.022	$0.276	$0.276	$0.005
CFS Program Fund			$0.52					$0.37				
SUBTOTAL - Benefits Plans			$11.91	$0.054	$0.670	$0.670	$0.013	$8.41	$0.022	$0.276	$0.276	$0.005
PMA Cargo Dues	0.29	0.29	$2.72	$0.160	$0.160	$0.160	$0.003	$2.72	$0.160	$0.160	$0.160	$0.003
TOTAL ASSESSMENT RATE	$11.16	$13.16	$14.63	$0.214	$0.830	$0.830	$0.016	$11.13	$0.182	$0.436	$0.436	$0.008

	Bulletin Board / ACH Input	$0.10	$0.10
LONGSHORE PAYROLL SERVICES	Modem Input	$0.10	$0.10
	Diskette Input	$0.12	$0.12
	Payroll Time Sheet Input	$0.25	$0.25

These rates for Longshore Payroll Services became effective ***September 21, 1996.***

ASSESSMENT RATES FOR 1997/98

	Man-Hour Rates (Effective 6/28/97)		Tonnage Rates (Effective July 1, 1997)									
			Offshore and Intercoastal Rates					Coastwise (Inbound from CA, OR, WA)				
	Longshore & Clerk (All Areas)	Walking Boss/ Foreman (All Areas)	Container Rate (per R.U.)	Autos and Trucks	Lumber and Logs	General Cargo	Bulk Cargo	Container Rate (per R.U.)	Autos and Trucks	Lumber & Logs (& inbnd from BC)	General Cargo	Bulk Cargo
Pension	$4.59	$4.59										
Welfare	2.26	2.26	$8.75	$0.042	$0.515	$0.515	$0.010	$6.17	$0.017	$0.213	$0.213	$0.005
Vacation	3.31	3.31										
Holiday	1.37	1.37										
L/S & Clerk PGP			0.75	0.004	0.044	0.044	0.001	$0.53	0.002	0.018	0.018	
Foreman PGP			0.05		0.003	0.003		$0.04		0.001	0.001	
Foreman 401(k) Match		2.00										
Industry Travel			0.43	0.002	0.025	0.025	0.001	$0.30	0.001	0.010	0.010	
SUBTOTAL - Benefits (Man-Hours & Tonnage)	$11.53	$13.53	$9.98	$0.048	$0.587	$0.587	$0.012	$7.04	$0.020	$0.242	$0.242	$0.005
CFS Program Fund			$0.10					$0.07				
SUBTOTAL - Benefits Plans			$10.08	$0.048	$0.587	$0.587	$0.012	$7.11	$0.020	$0.242	$0.242	$0.005
PMA Cargo Dues	0.32	0.32	$2.99	$0.176	$0.176	$0.176	$0.004	$2.99	$0.176	$0.176	$0.176	$0.004
TOTAL ASSESSMENT RATE	$11.85	$13.85	$13.07	$0.224	$0.763	$0.763	$0.016	$10.10	$0.196	$0.418	$0.418	$0.009

	Bulletin Board / ACH Input	$0.10	$0.10
LONGSHORE PAYROLL SERVICES	Modem Input	$0.11	$0.11
	Diskette Input	$0.13	$0.13
	Payroll Time Sheet Input	$0.25	$0.25